



UpliftU

Date:
4th July 2025

UpliftU | Sales & Outreach Executive

Location: Mumbai

Employment Type: Full-Time

Experience Level: Entry

Compensation Package: ₹4.25 LPA – ₹10.76 LPA*

About UpliftU

UpliftU is a purpose-driven movement committed to restoring Indian hospitality as the gold standard of global service. We operate at the intersection of culture, commerce, and community—connecting heritage-rich food and hospitality businesses with modern-day consumers. As we scale, we are seeking passionate professionals eager to make tangible contributions to a meaningful mission.

Role & Responsibilities

We are seeking highly motivated Sales Executives to drive the expansion of our partner network within the hospitality industry. This is a dynamic, target-driven role ideal for individuals who are ambitious, persuasive, and committed to delivering measurable impact. You will be instrumental in onboarding restaurants, food outlets, and hospitality partners that align with our mission.

Key Responsibilities

- Prospect and acquire new clients—restaurants, cafes, hotels, and heritage establishments
- Present and articulate UpliftU's mission, offerings, and benefits to decision-makers
- Achieve defined monthly revenue and acquisition targets
- Maintain accurate CRM records and client communication logs
- Coordinate with internal operations teams to ensure smooth partner onboarding
- Deliver regular reports on market trends, lead conversion, and pipeline progress
- Represent the brand professionally during field meetings and events



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marketing@upliftu.in



Address :
Mumbai | Pune | Delhi | BLR



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Who We're Looking For

- Bachelor's degree preferred (not mandatory for exceptionally driven candidates)
- Fresh graduates and entry-level candidates are welcome
- Excellent verbal and written communication skills in English and Hindi/Marathi
- Strong interpersonal skills and persuasive abilities
- Self-starter mindset with a proactive approach to problem-solving
- Comfortable with fieldwork and local travel across Mumbai
- Proficient in digital tools: email, WhatsApp, Google Suite, and CRM systems

Work Details:

- **Location:** Dadar, Mumbai
- **Working Days:** Monday to Friday + Alternate Saturdays
- **Working Hours:** 10:00 AM to 6:00 PM
- **Joining Date:** Immediate
- **Probation Period:** 2 months

Why UpliftU?

- Be part of a revolutionary movement redefining Indian hospitality
- Work directly with visionary leadership
- Accelerated career progression based on merit and performance
- A collaborative, values-driven work environment
- Meaningful work with real-world cultural and social impact

Sincerely,

Naineesh Homkar
Founder & CEO

Anmol More
Founder & Chairman



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